

Questions to Answer & Ask During Your Agent/Manager Meetings

22 Questions You Should Be Prepared to Answer

“Failing to prepare is preparing to fail.”

- 1) Tell Me About Yourself
- 2) Why did you leave your previous agent/manager?
- 3) Relationship with casting offices
 - a. Which casting offices you know?
 - b. Which casting offices bring you in frequently?
 - c. Are there any commercial casting directors out there who would already know your face?
- 4) Your branding & where you fit within the competitive landscape
 - a. What show could you be a series regular or recurring character on right now?
 - b. When people first meet you, what ethnicity do they assume you are?
 - c. What do you think your age range is?
 - i. When people first meet you, how old do they think you are?
- 5) Your track record
 - a. What do you typically get called in for?
 - i. Shows
 - ii. Character types
 - b. What kind of roles do you generally book?
- 6) What has been your experiences auditioning for TV/Film/Commercials?
- 7) Why do you want to act/be an actor?

- a. How did you get into acting?

8) What have you done to move your career forward?

- a. What are you currently doing to move your career forward?

9) Do you have a day job?

- a. What is your job outside of acting? Is it flexible so you can make last minute auditions?

10) What work are you most proud of and why?

11) What do you think separates you from other actors?

- a. What is unique about you as an actor?
- b. What do you think makes you stand out?

12) Are you currently training? If so, where?

- a. Who have you trained with?

13) Your Goals

- a. Where do you see your career in 5 years?
- b. What are your career goals in the short and long term?
- c. What are your goals as an actor?

14) Your Special Skills

- a. What do you enjoy doing in your free time?
- b. What sort of special skills do you have that you believe set you apart? Fluent in a language? Played volleyball in college? Juggling?
- c. (Look at special skills section and ask a question about one of the activities listed). Ex. "Oh wow, you do Jiu Jitsu as well? I've been training in it for 10 years, how do you like it?"

15) Your Training

- a. What sort of classes/improv have you taken or currently enrolled in?
- b. Who do you plan on studying with? (if you started your LA acting career)

- c. Who have you studied with?
- 16) Do you have any current conflicts? (What current conflicts do you have?)
- 17) Why did you leave your previous agency?
 - a. Why do you want to switch agencies?
- 18) Are you up on LA Casting, Actors Access and Casting Frontier (for commercials)?
- 19) Why should we represent you? or Why do you feel you are unique?
- 20) How old are you?
 - a. What year did you graduate _____(college)?
- 21) Is there anything else we should know about you that isn't on your resume?
 - a. Is there anything else you'd like us to know about you?
- 22) What questions do you have for me/us?

Simple, Unconventional, Helpful Questions You Can Ask a Rep During a Meeting:

Ask those simple, provocative, unconventional questions:

- *What's your favorite piece of advice to give to actors?
- *What are a few things that clients do that make your job a lot easier?
- *What do you think are the key ingredients of a solid agent/client relationship?
- *What are a few characteristics you seek out in potential clients?
- *What do you think distinguishes the most successful actors from those that aren't as successful?
- *If we worked together, what types of roles would you pitch me for?
- *What is your approach to developing clients?

**In your opinion, what is one of the biggest changes in the industry and how is your agency adapting to those changes?*

Lastly:

Where do we go from here?

-Or-

How would you like me to follow up with you after this meeting?